

Productivity, Performance & Talent

The December 2008 edition of the *Harvard Business Review* claims that three key steps to *Navigating a Downturn* are:

1. Protect strategic expenditure
2. Engage employees with the problems that are faced
3. Enhance employee skills to raise productivity

The challenge during a recession is how to achieve more results with fewer resources, be they financial, human, or any other. This programme will show you how. It will provide real examples of how others have done it before and allow you to experience the application of methods for yourself. Delivered by experienced and well regarded facilitators, with proven track records of increasing productivity, performance and talent retention, it is immediate, theoretically rigorous and experiential in nature.

1. Cutting, or getting focused...? How do we use our time? Linking time to results

“Be lazy, but be clever...” The 80/20 principle and identification of where most value is added

2. People not process. “Give Me The Ball Is The Wrong Call’... many leaders believe it's their job not only to call the shots but also to personally execute the key plays” (HBR). Spread the risk, commitment and motivation across the team. Understanding and applying Action Centred Leadership

3. Faces of Power and the relationship between communication and performance. A key lever in transforming business culture in Romania.

Delegates will leave the programme able to:

- Identify and deliver greater productivity
- Take personal responsibility for adding value
- Understand the key levers of motivated teams
- Be more effective at obtaining results from others through effective leadership
- Understand key tools of effective communication which enhance team performance in Romania

It will give you an edge over competitors and deliver tangible results

Facilitators: Dr. Andrew Taylor

Ms. Claudia Dogaru

A One Day Event Price: 120 Euro (+VAT)

The price includes two coffee breaks, lunch is not included

To ensure personal attention only 20 spaces available

To reserve your place please contact: ds@connect-cee.net

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